

<b>Vendor</b>	<b>Migration &amp; First Year \$</b>	<b>Annual \$ After</b>	<b>Other \$</b>
BitFocus	\$354,600	\$190,800	
Eccovia	\$428,000 (min.)	\$214,000 (base cost)	See Below

\*\*BitFocus we receive a \$262,200 discount per year from their “normal cost”

\*\* Eccovia’s annual costs plus fine print additions:

Eccovia Solutions

**Pricing Addendum**

<b>Recurring Software License Costs</b>	<b>PRICE</b>
SaaS Annual – ClientTrack Platform – 553 Users	\$195,000
Hosting Dev Environment- Annual	\$12,000
<b>Optional</b>	<b>PRICE</b>
Admin-As-Support – 20 Hours Per Month - 1 Year Minimum Term	\$48,000
Admin-As-Support – 40 Hours Per Month – 1 Year Minimum Term	\$81,600
Continuous Education Services (CES) - Annual CES is an ongoing education services that offers access to Designer Rights tools; it requires a \$15,000 annual fee and certification which is provided post payment. It is optional and not required for the HMIS HUD complaint system	\$15,000  ?
<b>Pricing Assumptions:</b> <ul style="list-style-type: none"> <li>Imports- Vendor Specified HUD based .CSV format</li> <li>Migration- Vendor Specified HUD based .CSV format</li> <li>Client must have dedicated resources including project manager</li> <li>Accelerated Review Cycles of no more than 5 business days for standard project deliverables</li> <li>Standard DR RPO &amp; RTO; Tailored DR can represent additional costs</li> <li>Assumption that travel costs will be billed separate and apart and estimated to be 15% of total delivery costs</li> <li>System integration excluded.</li> <li>If there are client requirements that conflict with HMIS best practice or compliance requirements whether at a local, state or federal level Eccovia Solutions will not violate any such principles or requirements</li> </ul>	